



# Nau mai Haere mai ki Trevelyan's



## James Trevelyan



# Our Operation - People

170 permanent  
staff

1650 seasonal  
staff







# Our Operation - Place

20 hec site  
5 packhouse  
33 coolstores



# Our Operation - Kiwifruit



# Our Operation - Avocados



# Our World

## WORKS SMART

- Excellence and Innovation
- Focus on Quality



## RESPECTS OUR PEOPLE

- Healthy and Safe People
- Strong Partnerships with Growers, Staff, Customers, Community and Others



## TREADS LIGHTLY

- Care for the Environment
- Responsible use of Resources





where growers come first

Works Smart

**WORKS SMART**

- Excellence and Innovation
- Focus on Quality



**RESPECTS OUR PEOPLE**

- Healthy and Safe People
- Strong Partnerships with Growers, Staff, Customers, Community and Others



**TREADS LIGHTLY**

- Care for the Environment
- Responsible use of Resources





where growers come first

Work Smart – TPS







# Work Smart – Team meetings



# Works Smart-Tech Transfer



# Work Smart – CCP's

## Scorecard - Crop Estimate 2018

82624 - Trevelyan's Orchard HWO8



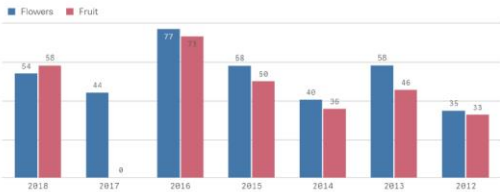
KPIN average flower counts  
HVI targets range from 45-65 counts/m<sup>2</sup>.



KPIN average fruit counts  
HVI targets range from 40-60 counts/m<sup>2</sup>.

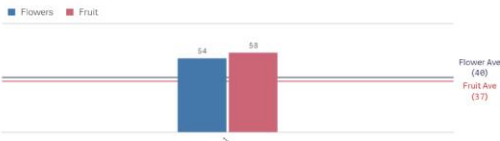


History of average flower counts for your KPIN (counts/m<sup>2</sup>)  
View your KPIN averages for each year.



2018 average flower counts by block (counts/m<sup>2</sup>)

Compare your blocks to the fruit group averages for Trevelyan's. Fruit group averages are for fruit counts (red line) and flower counts (blue line). NOTE: the fruit count average may change as counts progress.



Last year's key numbers (2017 season)  
Data taken from the 2017 scorecards

KPIN	Q	Flowers/m <sup>2</sup>	Fruit/m <sup>2</sup>	Trays/Ha	TZG	Ave Size	% Undersize
8262	Q	44	0	6,757	0.33	34.6	4.2%

# Respects Our People

## WORKS SMART

- Excellence and Innovation
- Focus on Quality



## RESPECTS OUR PEOPLE

- Healthy and Safe People
- Strong Partnerships with Growers, Staff, Customers, Community and Others



## TREADS LIGHTLY

- Care for the Environment
- Responsible use of Resources



# Respects Our People



# Treads Lightly

## WORKS SMART

- Excellence and Innovation
- Focus on Quality



## RESPECTS OUR PEOPLE

- Healthy and Safe People
- Strong Partnerships with Growers, Staff, Customers, Community and Others

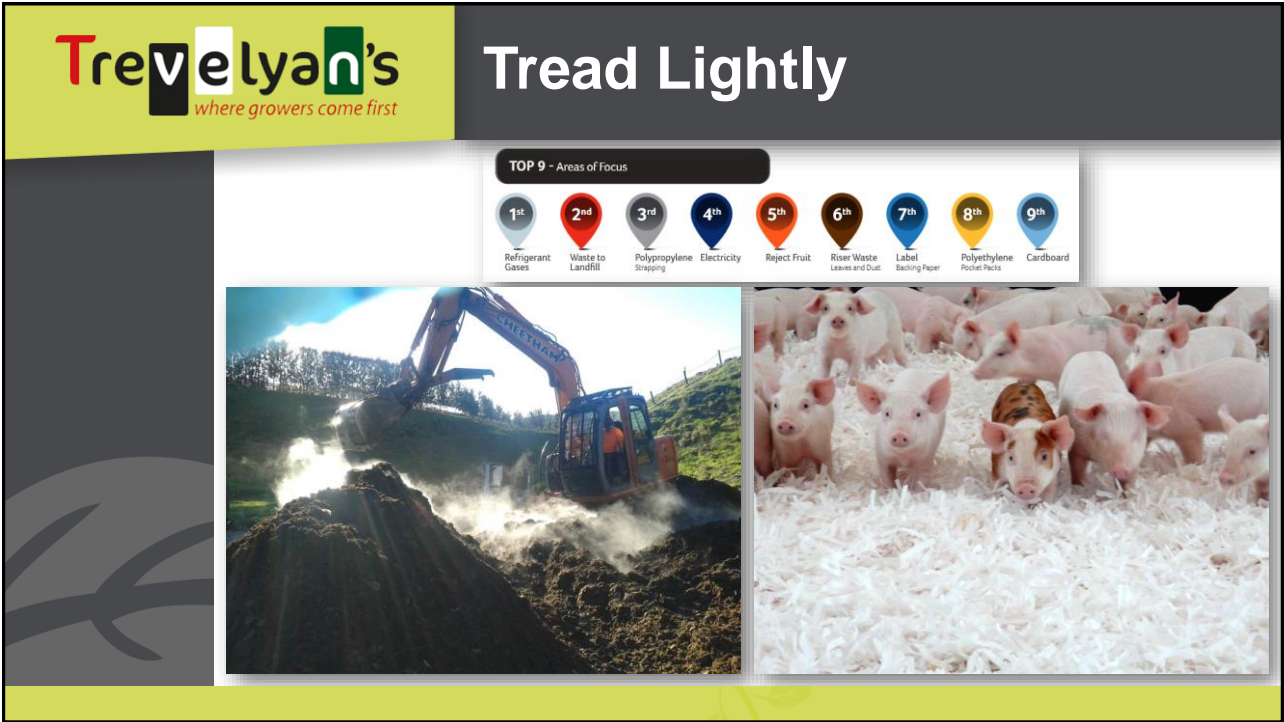


## TREADS LIGHTLY

- Care for the Environment
- Responsible use of Resources







# Tread Lightly – the last 10%



# Tread Lightly

TREVELYAN'S 2017 GREENHOUSE GAS  
(GHG) EMISSIONS INTENSITY - kgCO<sub>2</sub>e  
per Class 1 tray





**Thank you.**