

**Trevelyan's**  
where growers come first

Nau mai  
Haere mai ki  
Trevelyan's



**Trevelyan's**  
where growers come first

James Trevelyan





## Our Operation - People

170 permanent staff

1650 seasonal staff





## Our Operation - Place

20 hec site  
5 packhouse  
33 coolstores



## Our Operation - Kiwifruit





## Our Operation - Avocados



## Our World

### WORKS SMART

- Excellence and Innovation
- Focus on Quality



### RESPECTS OUR PEOPLE

- Healthy and Safe People
- Strong Partnerships with Growers, Staff, Customers, Community and Others



### TREADS LIGHTLY

- Care for the Environment
- Responsible use of Resources





## Works Smart

### WORKS SMART

- Excellence and Innovation
- Focus on Quality



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## Work Smart – TPS





## Work Smart – Team meetings



## Works Smart-Tech Transfer





# Work Smart – CCP's

## Scorecard - Crop Estimate 2018

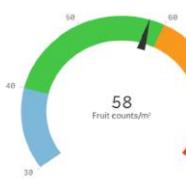
82624 – Trevelyan's Orchard HWOB



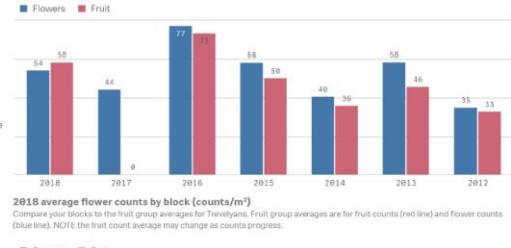
KPIN average flower counts  
HW targets range from 45-65 counts/m<sup>2</sup>.



KPIN average fruit counts  
HW targets range from 45-65 counts/m<sup>2</sup>.



History of average flower counts for your KPIN (counts/m<sup>2</sup>)  
View your KPIN averages for each year.



Last year's key numbers (2017 season)  
Data taken from the 2017 scorecard

KPIN	Q	Flowers/m <sup>2</sup>	Fruit/m <sup>2</sup>	Trays/Ha	TZG	Ave Size	% Undersize
8262		44	8	6.757	8.33	34.6	4.2%

Flower Ave  
(48)  
Fruit Ave  
(37)



# Respects Our People

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## Respects Our People



## Treads Lightly

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## Tread Lightly

TOP 9 - Areas of Focus

- 1st Refrigerant Gases
- 2nd Waste to Landfill
- 3rd Polypropylene Strapping
- 4th Electricity
- 5th Reject Fruit
- 6th Riser Waste Leaves and Dust
- 7th Label Backing Paper
- 8th Polyethylene Pocket Packs
- 9th Cardboard



## Tread Lightly

2017 SEASON WASTE STREAMS - Tonnes





## Tread Lightly – the last 10%



## Tread Lightly

TREVELYAN'S 2017 GREENHOUSE GAS  
(GHG) EMISSIONS INTENSITY - kgCO<sub>2</sub>e  
per Class 1 tray





**Thank you.**